



AWILCO DRILLING

Q3 2012 Presentation

Oslo, 29th of November 2012

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Agenda

1. Highlights Q3 2012
2. Q3 2012 Financial Results
3. Operational Update
4. Market Outlook
5. Summary
6. Q&A

1. Highlights Q3 2012

Q3 2012 Highlights

- Total Q3 Revenue approx. USD 44.4 million; EBITDA USD 24.2 million
- Q3 Opex per rig approx. USD 73,000 per day
- Total contract backlog per end of Q3 was USD 343 million
- Revenue efficiency during Q3 was 96.5%

3. Q3 2012 Financial Results

Q3 2012 Income Statement

Condensed statement of comprehensive income

in USD thousands, except earnings per share

	Q3 2012 (unaudited)	YTD Q3 2012 (unaudited)	Q3 2011 (unaudited)	YTD Q3 2011 (unaudited)
Contract revenue	43,427	95,085	35,829	36,338
Reimbursables	625	1,209	230	235
Other revenue	332	3,180	3	3
	<u>44,384</u>	<u>99,474</u>	<u>36,062</u>	<u>36,576</u>
Rig operating expenses	13,408	42,100	13,255	29,481
Reimbursables	239	501	145	149
Provision for doubtful debts	2,973	6,138	-	-
General and administrative expenses	3,526	9,431	1,893	7,793
Depreciation	4,439	13,255	4,341	10,681
	<u>24,585</u>	<u>71,425</u>	<u>19,635</u>	<u>48,104</u>
Operating profit/(loss)	<u>19,799</u>	<u>28,049</u>	<u>16,427</u>	<u>(11,528)</u>
Interest income	3	14	18	95
Interest expense	(3,382)	(10,446)	(3,781)	(10,231)
Other financial items	(230)	(294)	101	2,880
Net financial items	<u>(3,609)</u>	<u>(10,726)</u>	<u>(3,662)</u>	<u>(7,256)</u>
Profit/(Loss) before tax	16,190	17,323	12,765	(18,784)
Tax (expense)/benefit	(1,834)	(1,827)	2,377	1,129
Net profit/(loss)	<u>14,356</u>	<u>15,496</u>	<u>15,141</u>	<u>(17,655)</u>
Other comprehensive income	-	-	-	-
Total comprehensive income/(loss)	<u>14,356</u>	<u>15,496</u>	<u>15,141</u>	<u>(17,655)</u>
Attributable to minority interests	-	-	-	-
Attributable to shareholders of the parent	14,356	15,496	15,141	(17,655)
Basic and diluted earnings per share	0.48	0.52	0.50	(0.62)

Q3 2012 Balance Sheet

Condensed statement of financial position

in USD thousands

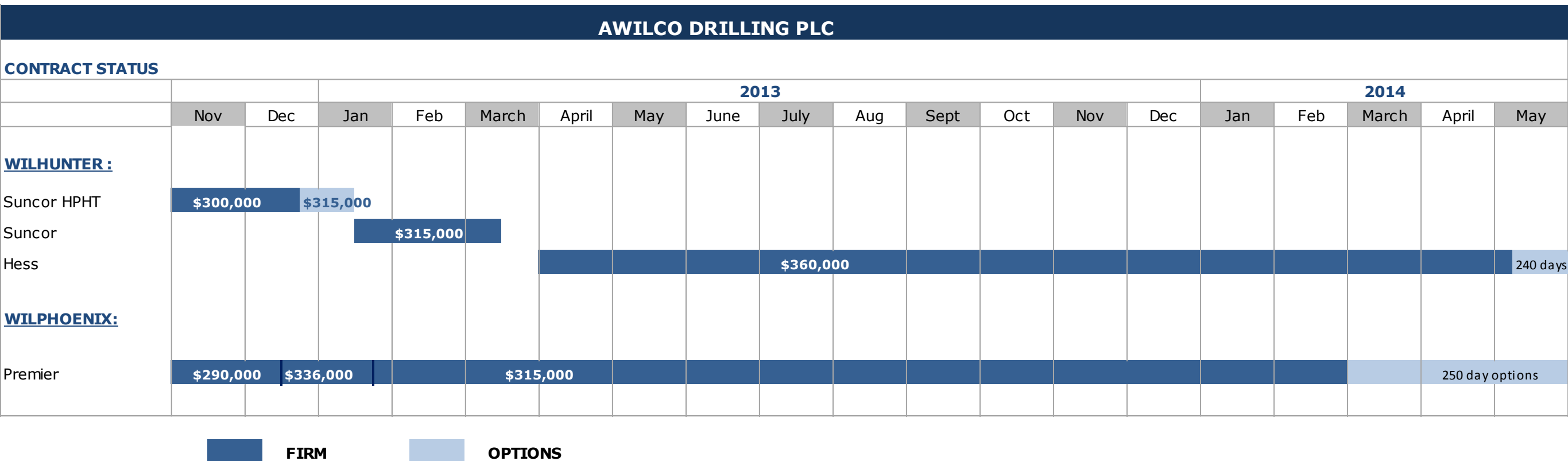
	30.09.2012	31.12.2011
	(unaudited)	(audited)
Rigs, machinery and equipment	252,354	262,573
	<u>252,354</u>	<u>262,573</u>
Trade and other receivables	18,765	8,857
Prepayments and accrued revenue	16,195	14,271
Inventory	4,800	4,800
Cash and cash equivalents	18,829	25,100
	<u>58,589</u>	<u>53,028</u>
Total assets	<u>310,943</u>	<u>315,601</u>
Paid in capital	130,142	130,142
Retained earnings	24,298	8,811
	<u>154,440</u>	<u>138,953</u>
Deferred tax liability	0	657
Long-term interest-bearing debt	100,848	109,098
	<u>100,848</u>	<u>109,755</u>
Current portion of long-term debt	31,631	45,667
Trade and other creditors	2,366	3,124
Accruals and provisions	18,005	16,122
Current tax payable	3,653	1,980
	<u>55,655</u>	<u>66,893</u>
Total equity and liabilities	<u>310,943</u>	<u>315,601</u>

Assumptions for 2013

- Opex expected to be approximately USD 85,000 per day
- SG&A expected to be approximately USD 3 million per quarter
- Capex expected to be around USD 15 million (full year, both rigs)

2. Operational Update

Contract Status until 2014 – Total Backlog USD 343 million per Q3



Operational Performance

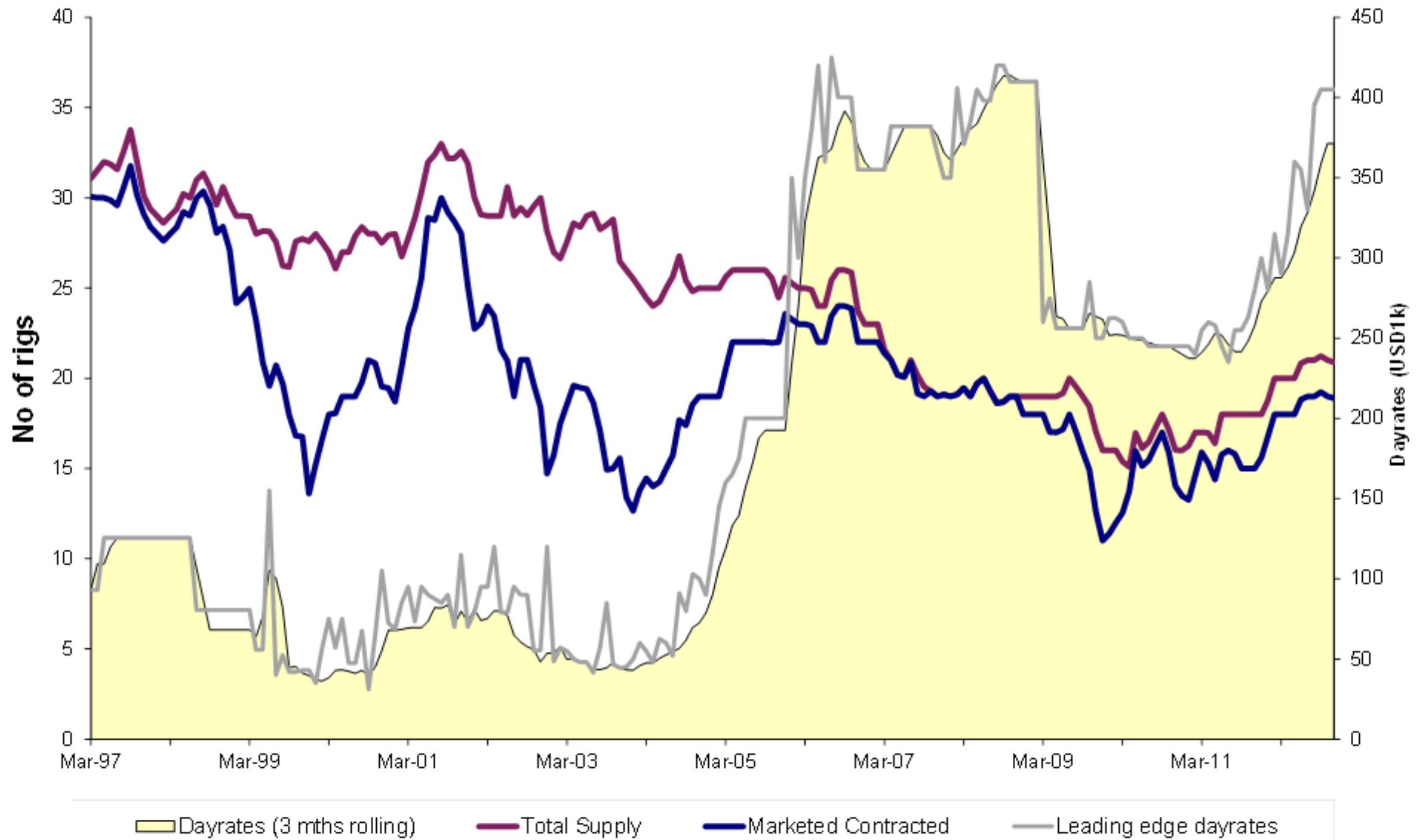
- Good operational performance in Q3 with above 97% operational uptime
- Continued good operational performance in Q4 with above 95% operational uptime
- In Q4 the rigs have been tested with heavy duty work
 - WilPhoenix undertaking the Spaniards and now the Cyclone well for Premier
 - WilHunter undertaking the Romeo HPHT well for Suncor
 - Very demanding drilling programmes

Dividend Prospects

- All free cash flow over a robust cash buffer of approximately USD 35 million for operational requirements and capex commitments to be distributed
- In the case of attractive growth opportunities the company will endeavour to retain a significant dividend distribution
- Quarterly dividend payments expected to commence 1H 2013

4. Market Outlook

Attractive Dayrates in the UK Market



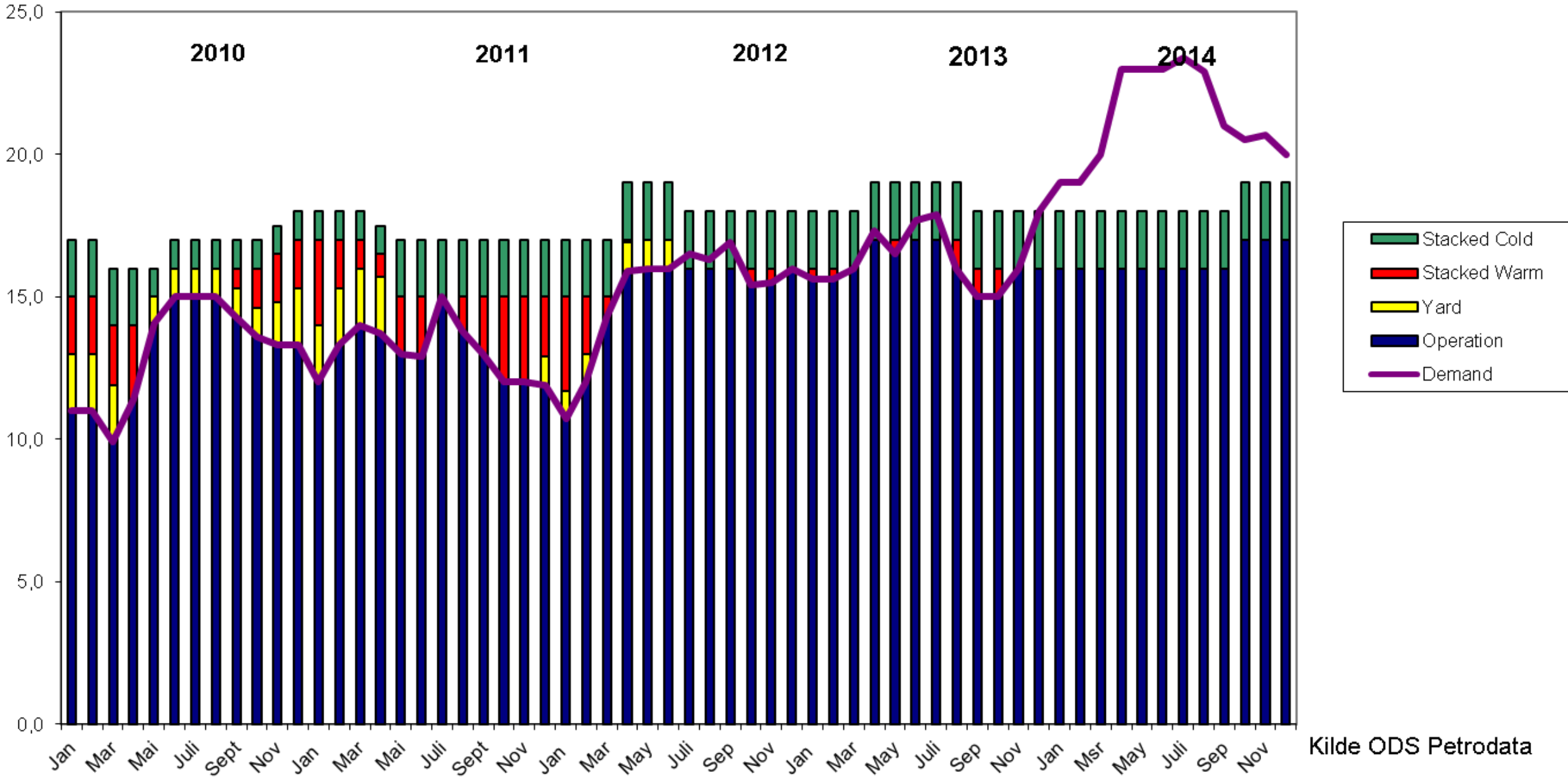
Source: Fearnley Fonds

The UK Market is Sold Out for 2013 and most of 2014

UK FLOATER MARKET																													
CONTRACT STATUS		2012			2013												2014												
Company	Rig name	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
Transocean	J.W.McLean																												
	Sedco 712																												
	GSF Arctic III			on contract																									
	Sedco 704			option	yard			on contract																					
	Sedco 714			on contract																									
	Transocean John Shaw			on contract											yard														
	Sedco 711			on contract										yard															
	Transocean Prospect			on contract										option															
	Paul B. Loyd, Jr			on contract																									
Diamond Offshore	Ocean Nomad			on contract				yard																					
	Ocean Princess			on contract												option													
	Ocean Guardian			on contract																									
Dolphin Drilling	Byford Dolphin			on contract																									
Awilco Drilling	WilHunter			option				on contract																		240 days option			
	WilPhoenix			on contract																						options			
Stena Drilling	Stena Spey			on contract																									
Noble Drilling	Noble Ton Van Langeveld			on contract				yard																					
Seadrill	West Phoenix			on contract																									
Odfjell	Deepsea Aberdeen																								en route	on contract			
Oceanrig	Eirik Raude								on contract																				

■ FIRM
 ■ OPTIONS
 ■ EN ROUTE
 ■ YARD
 ■ WARM STACKED
 ■ COLD STACKED

Demand Outstrips Supply in 2014 – Likely Pushing Work into 2015



Kilde ODS Petrodata

Why do we expect the UK market to be tight beyond 2014?

- Sustained “high” oil price under-pinning operator confidence
- Limited influx of rigs to market
- UK Government encouraging activity through licensing
- Operators increasing activity in established Northern and Central North Sea
- Operators increasing activity in new developments West of Shetland
- Operators increasing decommissioning and well abandonment activity
- Independents continuing to exploit marginal fields

5. Summary

Summary

- Market fundamentals remain positive
- Solid contract backlog of USD 343 million
- Continued focus is on operational efficiency
- Free cash flow to be distributed, dividend payments expected to start in 1H 2013
- Evaluating growth opportunities on a case-by-case basis

Q&A