

## **DNB's Oil, Offshore & Shipping conference**

Oslo, 1<sup>st</sup> of March 2017

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# Agenda

- 1. Company Overview
- 2. Market Outlook
- 3. Summary
- 4. Q&A



# **Awilco Drilling Basics**

- Aberdeen-based drilling contractor, established in December 2009
- Owning and operating two refurbished mid-water semi submersibles in the UK North Sea
- Listed on the Oslo Stock Exchange (Oslo Axess)
- Market cap' approx. USD 126 million
- Fully financed with senior secured bond listed at Oslo ABM
  - Outstanding amount USD 100 million
  - Coupon rate 7%
  - Maturity April 2019



#### WilPhoenix

- Friede & Goldman L-907 Enhanced Pacesetter
- Built in 1982
- Upgraded in 2011 and 2016



#### WilHunter

- Friede & Goldman L-907 Enhanced Pacesetter
- Built in 1983
- Upgraded in 1999 and 2011



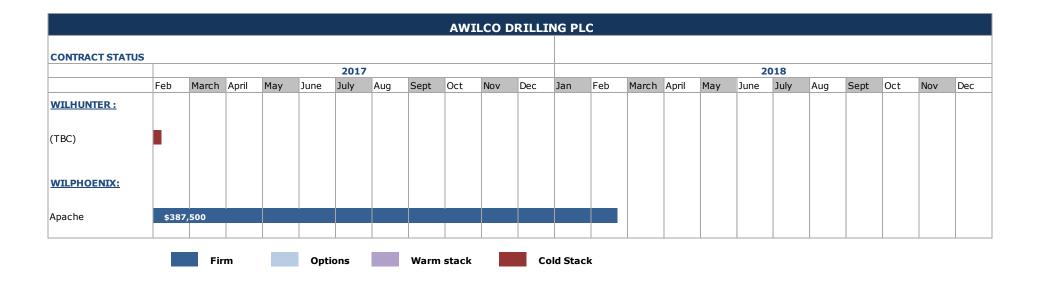
## Q4 2016 Highlights

- Announcement of USD 0.20 dividend
- Total Q4 Revenue USD 35.1 million; EBITDA of USD 25.4 million, net profit of USD 14.9 million.
- Q4 Opex average for WilPhoenix approx. USD 71,100 per day
- Total contract backlog at end of 2016 was USD 159 million





# Contract Status – Current Backlog USD 138 million\*





# **Operational Update**

- Operational uptime in Q4 was 99.5 %
- Continued excellent HSE performance
- Started drilling operations for TAQA mid-December 2016 as part of the rig sharing agreement under the Apache contract
- In dialogue with Apache about the standby period between the 21<sup>st</sup> of April and the 22<sup>nd</sup> of June



## **Dividend Distribution**

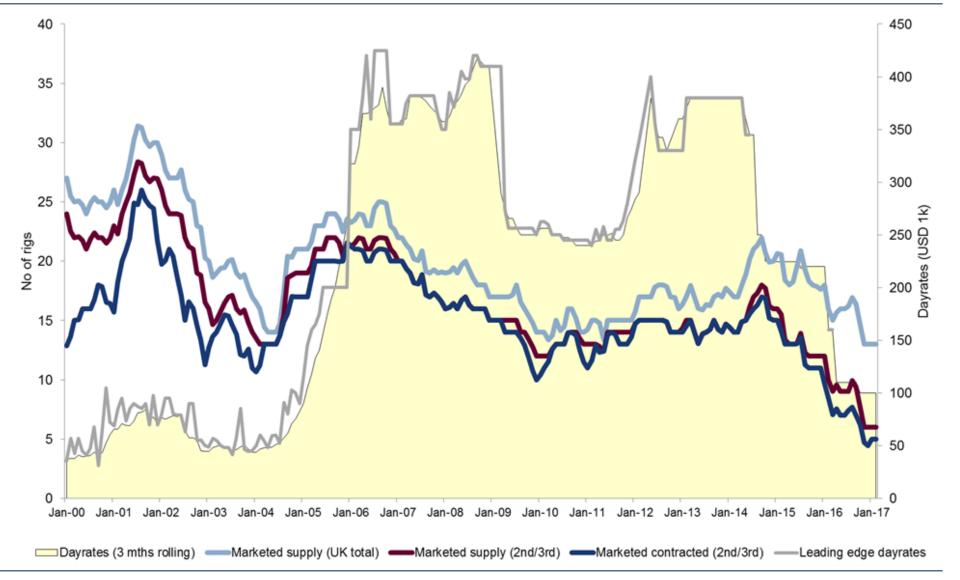
- Announcement of dividend payable of USD 0.20 per share
- Dividend payable on or around the 24<sup>th</sup> of March 2017
- Shares traded ex-dividend on 21<sup>st</sup> of February 2017
- The Company's dividend policy remains unchanged:

"The Company intends to distribute all free cash flow above a robust cash buffer to support operational working capital requirements and capital expenditure, including SPS."

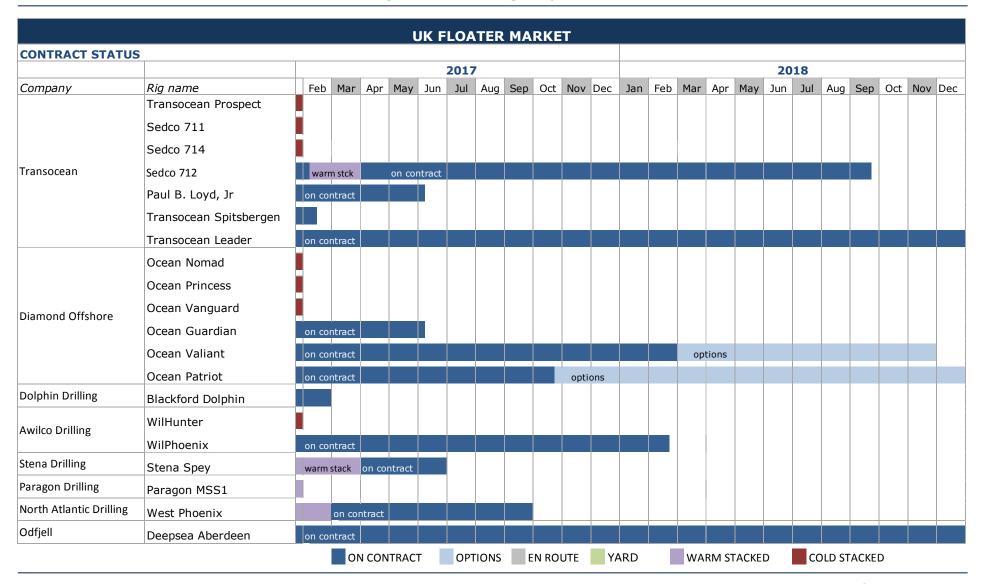


# 4. Market Outlook

# Dayrates in the UK Market have Plateaued while Marketed Fleet has been Considerably Reduced...



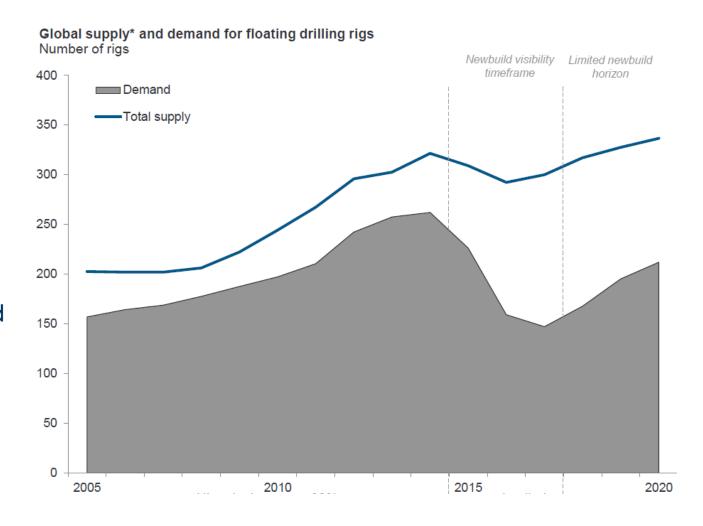
# ...and Shorter Contracts give a Highly Seasonal UK Market





# Global Floater Fleet Utilization Potentially Recovering from 2018

- The decline in E&P spending seems to be bottoming out in 2017, 2018 green shoots...
- Flat E&P 2017
   spending could
   actually mean an
   uptick due to reduced
   cost of oil field
   services
- Further attrition will improve market balance





### **UK Floater Fleet**

- Attrition and cold stacking has resulted in a reduced marketed supply
- Seasonal demand for the rigs remaining in the market, but this does not justify reactivation of cold rigs
- Dayrates are expected to remain low during 2017
- Decommissioning demand now firming up from spring 2018
- Operators are showing an interest in returning to activity and potentially accelerating plans towards 2018

# 5. Summary

# Summary

- High operational performance and good cost control
- Q4 2016 dividend payable of USD 0.20
- Contract backlog of USD 138 million
- Some optimism for better market prospects from 2018 green shoots
- Evaluating market opportunities on a case-by-case basis, Awilco Drilling's fundamentals are good

Q&A

# Q4 2016 Income Statement

Condensed statement of comprehensive income				
in USD thousands, except earnings per share	Full Year			Full Year
	Q4 2016	2016	Q4 2015	2015
<del>-</del>	(unaudited)	(unaudited)	(unaudited)	(audited)
Contract revenue	34,823	94,582	18,946	193,949
Reimbursables	298	704	181	1,711
Other revenue	0	10	15	51,385
_	35,121	95,296	19,142	247,045
Rig operating expenses	7,290	36,726	12,797	57,632
Reimbursables	74	187	64	645
General and administrative expenses	2,380	8,909	2,597	8,578
Depreciation	3,729	15,579	4,427	18,008
Impairment	-	-	30,000	30,000
·	13,473	61,401	49,885	114,863
Operating profit	21,649	33,895	(30,743)	132,182
Interest income	21	631	20	130
Interest expense	(1,805)	(7,658)	(1,979)	(8,349)
Other financial items	(1,125)	(2,479)	(235)	(445)
Net financial items	(2,909)	(9,506)	(2,194)	(8,664)
Profit before tax	18,740	24,390	(32,937)	123,518
Tax expense	(3,823)	(3,364)	26	(12,515)
Net profit	14,917	21,026	(32,911)	111,003
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Total comprehensive income	14,917	21,026	(32,911)	111,003
Attributable to shareholders of the parent	14,917	21,026	(32,911)	111,003
Basic and diluted earnings per share	0.50	0.70	(1.10)	3.70



## Q4 2016 Balance Sheet

#### **Condensed statement of financial position**

in USD thousands

in USD thousands		
	31.12.2016	31.12.2015
	(unaudited)	(audited)
Rigs, machinery and equipment	238,868	234,336
Deferred tax asset	476	2,002
	239,344	236,338
Trade and other receivables	17,269	7,352
Prepayments and accrued revenue	30,036	2,682
Inventory	4,845	5,015
Cash and cash equivalents	70,070	135,257
Current tax	22,079	68,899
	144,299	219,205
Total assets	383,643	455,543
Paid in capital	130,142	130,142
Retained earnings	115,641	114,135
	245,783	244,277
Deferred tax liability	1,129	0
Long-term interest-bearing debt	90,000	100,000
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Current portion of long-term debt	10,000	10,000
Trade and other creditors	574	5,990
Accruals and provisions	10,708	17,702
Current tax payable	25,449	77,574
	46,731	111,266
Total equity and liabilities	383,643	455,543
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