

#### **Q1 2014 Presentation**

Oslo, 14th of May 2014

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# Agenda

- 1. Highlights
- 2. Q1 2014 Financial Results
- 3. Operational Update
- 4. Market Outlook
- 5. Summary
- 6. Q&A



# 1. Highlights

## Highlights

Announcement of USD 1.15 dividend

Total Q1 Revenue USD 62.7 million; EBITDA USD 44.1 million

Q1 Opex per rig approx. USD 80,100 per day

Total contract backlog at end of Q1 was USD 707 million

Revenue efficiency during Q1 was 97.2%

# 2. Q1 2014 Financial Results

#### Q1 2014 Income Statement

Condensed statement of comprehensive income			
in USD thousands, except earnings per share			Full Year
_	Q1 2014	Q1 2013	2013
	(unaudited)	(unaudited)	(audited)
Contract revenue	62,211	52,292	233,152
Reimbursables	503	1,060	3,314
Other revenue	33	5	66
_	62,747	53,357	236,532
Rig operating expenses	14,422	13,550	56,568
Reimbursables	195	500	1,239
General and administrative expenses	4,035	5,379	20,887
Other (income)	-	-	(3,535)
Other expense	12	-	1,900
Depreciation	4,400	4,391	17,609
- -	23,064	23,820	94,668
Operating profit	39,683	29,537	141,864
_	,	-,	,
Interest income	38	16	120
Interest expense	(2,488)	(2,423)	(9,379)
Other financial items	-	(116)	(128)
Net financial items	(2,450)	(2,523)	(9,387)
Profit before tax	37,233	27,014	132,477
Tax (expense)	(2,753)	(2,300)	(10,214)
Net profit	34,480	24,714	122,263
Other comprehensive income	-	-	-
Total comprehensive income	34,480	24,714	122,263
· =	·	<u> </u>	<u> </u>
Attributable to minority interests	_	_	_
Attributable to shareholders of the parent	34,480	24,714	122,263
Basic and diluted earnings per share	1.15	0.82	4.07



### Q1 2014 Balance Sheet

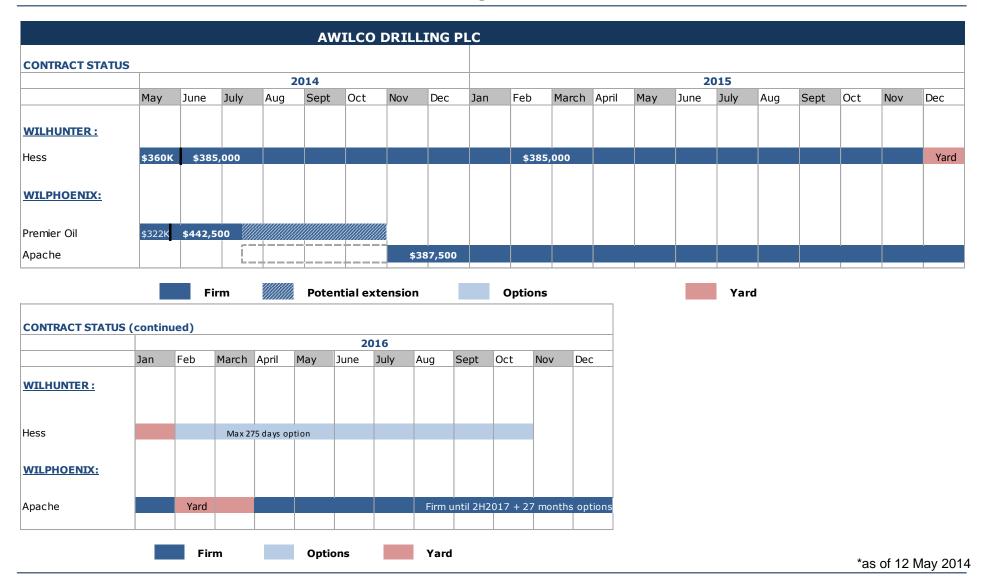
## Condensed statement of financial position

in USD thousands		
	31.03.2014	31.12.2013
	(unaudited)	(audited)
	,	. ,
Rigs, machinery and equipment	248,146	245,279
Deferred tax asset	2,977	2,763
	251,123	248,042
Trade and other receivables	28,648	14,417
Prepayments and accrued revenue	17,129	25,835
Inventory	4,800	4,800
Cash and cash equivalents	45,175	52,347
Current tax	52,355	42,317
	148,107	139,716
Total assets	399,230	387,758
Paid in capital	130,142	130,142
Retained earnings	78,816	77,370
	208,958	207,512
Deferred tax liability	554	554
Long-term interest-bearing debt	0	87,098
Long-term interest-bearing debt	554	87,652
		01,002
Current portion of long-term debt	95,348	11,000
Trade and other creditors	2,702	3,140
Accruals and provisions	27,809	25,182
Current tax payable	63,859	53,272
	189,718	92,594
Total equity and liabilities	399,230	387,758
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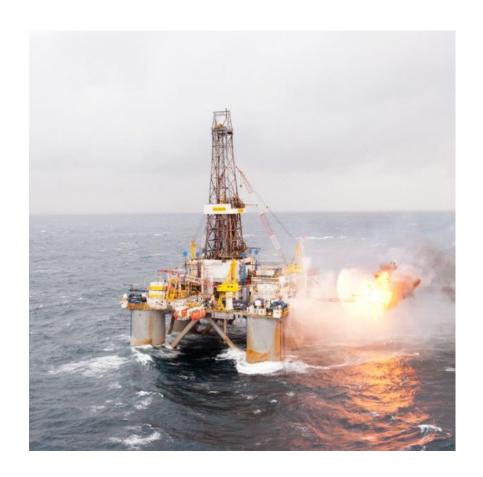
# 3. Operational Update

### Contract Status – Current Backlog USD 680 million\*



## **Operational Performance**

- Good operational performance in Q1 with 99.4% operational uptime
- Adverse weather conditions caused waiting-on-weather
- Continued positive customer feedback
- Opex in Q1 lower than guiding for 2014
  - Timing of projects
  - Lower intermediate survey cost on WilPhoenix



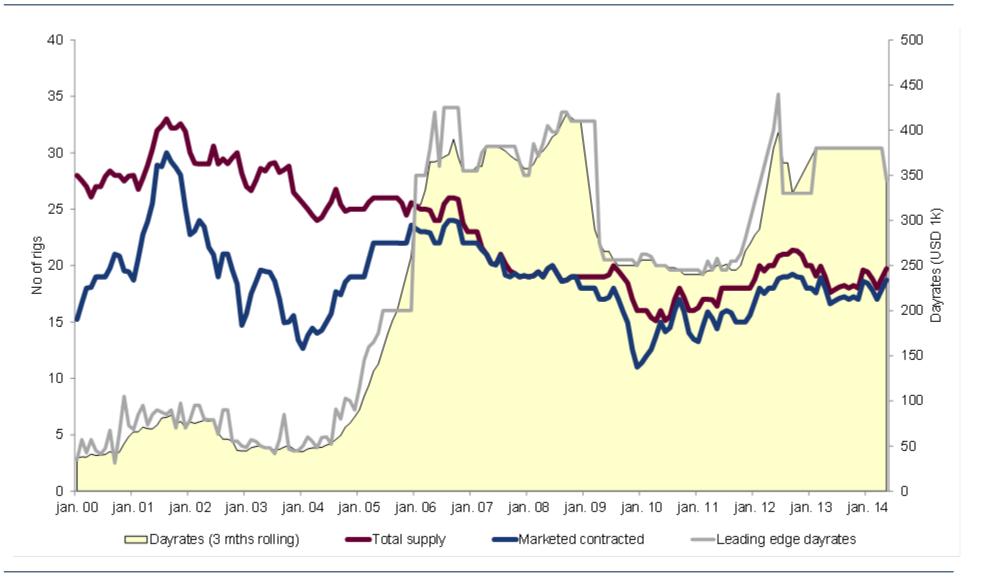
#### **Dividend Distribution**

- Announcement of dividend payable in Q2 of USD 1.15 per share
- Dividend payable on or around the 20<sup>th</sup> June 2014
- Share will trade ex-dividend on 19<sup>th</sup> May 2014, the record date will be 21<sup>st</sup> May
- Future quarterly dividend payments will be in line with the Company's intent of distributing all free cash flow above a robust cash buffer to support operational working capital requirements and planned capital expenditure



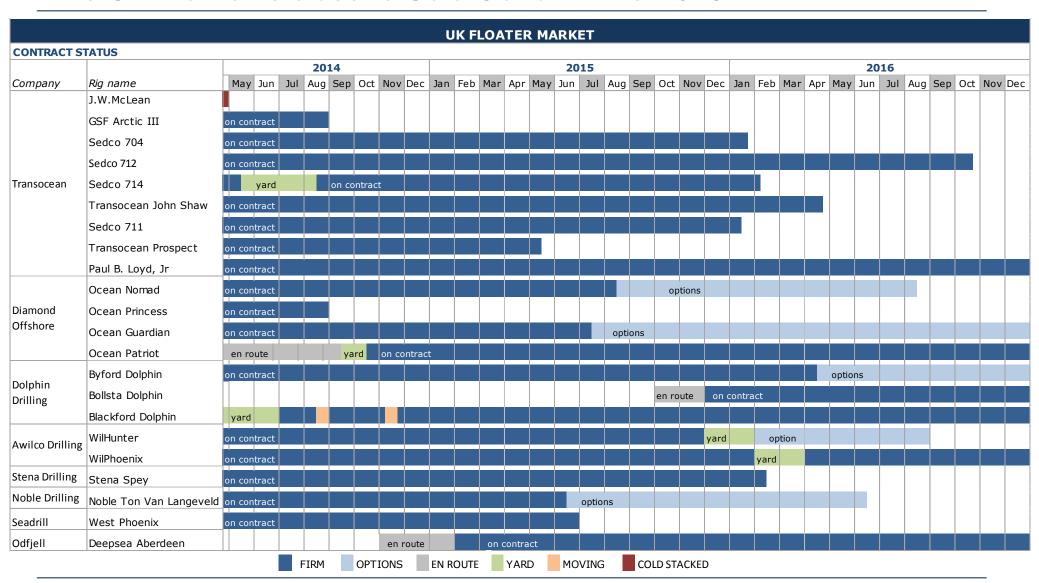
# 4. Market Outlook

#### Contract Rates Remain Attractive in the UK Market





#### The UK Market is close to Sold Out until mid-2015





#### Why do we expect the UK market to be tight beyond mid-2015?

- Sustained "high" oil price and increased operator financial discipline anticipated to increase global operator investments from 2015/2016 onwards
- UK Government has set out a new vision to maximise the recovery of hydrocarbon reserves
- Major Operators continuing to commit to development drilling throughout the North Sea
- Major Operators increasing decommissioning and well abandonment activity
- Independent Operators continuing to exploit marginal fields & push the sublet market
- UK market has barriers to entry



# 5. Summary

## Summary

- Long term market fundamentals remain positive
- Solid current contract backlog of USD 680 million, positioning Awilco Drilling well for any potential near term market softness

- Continued focus on operational efficiency
- Announcement of dividend payable in Q2 of USD 1.15
- Evaluating growth opportunities on a case-by-case basis

Q&A