

# TRANSFORMING THE COMPANY AT THE BOTTOM OF THE CYCLE

New York, March 2018

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## **AGENDA**

- I. Awilco Drilling Fundamentals
- 2. Market Outlook
- 3. Summary
- 4. Q&A

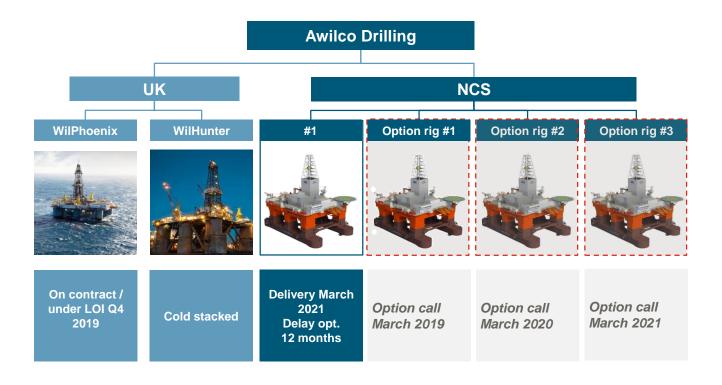
## 1. AWILCO DRILLING FUNDAMENTALS

## AWILCO DRILLING - AS OF A COUPLE OF WEEKS AGO





## AWILCO DRILLING - AS OF TODAY





# THE *OPTIMUM* SEMI SUB RIG FOR HE MW OPERATIONS, DIFFERENTIATING ITSELF FROM PEERS

#### Tailor-made harsh environment (HE) premium floater

## Moss CS60 ECO MW Premium Harsh Environment Drilling Rig



Category	Specs
Yard	Keppel FELS
Design	Moss Maritime CS60 ECO MW
Depth capacity	Up to 1,500 m
Variable deck-load	5,000 t
Hook-load	2.0 million lbs
Station keeping	Mooring and Thruster assist
Drilling package	Automated drilling control
Thruster capacity	4 x 3,600 kW
ВОР	15k psi 18 3/4" 5 rams
Accommodation	140 POB in one-person cabins
Main generators	5 x 4,900 kW
Certificates NCS & UK compliant	DNV, Drill (N), Posmoor (atar), Battery (Safety & Power), Clean (Tier III) Winterised (basic)

#### Key newbuilding attributes



Lowest environmental footprint



Enhanced operational efficiency and safety performance



Reduced operating cost for both rig owner and operator



Latest Design and Technology



NCS and Barents Sea targeted



# MOSS CS60 ECO MW REPRESENTS A *GAME CHANGER* IN DRILLING DESIGN, TECHNOLOGY & PERFORMANCE

## Upgraded design

## Reflecting the need to improve

- environmental footprint
- reduce time and cost per well
- safety performance
- reduce non-productive time

## Hybrid Power Tech."

## Reduced fuel oil consumption/emissions

- protecting the environment
- saving of fuel cost, minimizing CO<sub>2</sub> / NOx duty
- hybrid power supply with batteries
- hydraulic hoisting system with heave compensation
- energy saving and regeneration features

## Real Time Data Support

#### Real time data support

- condition monitoring reducing likelihood of downtime
- Shore-based competence continuously available for interpretation of well data
- enhanced support, enhanced drilling efficiency and rig performance
- reduced OPEX and cost per well

## Reduced maintenance Condition Monitoring

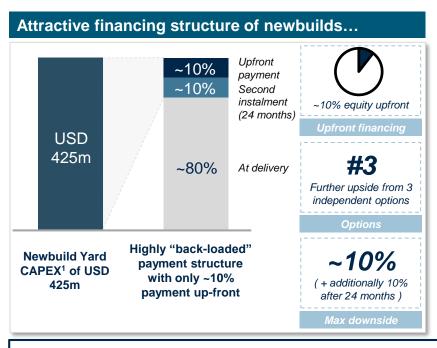
#### Continuous certification

- reduced likelihood of technical down time
- reduced offhire for special survey
- reduced opex
- higher revenue efficiency

The improved drilling efficiency and reliability of the CS60 ECO MW will deliver significant OPEX and spread cost savings in the range of USD 25,000 – 35,000 per day compared to competition



# ATTRACTIVE UPSIDE POTENTIAL FROM NEWBUILDS THROUGH SIGNIFICANT LEVERAGE AND OPTIONS



#### ...with significant flexibility and upside potential

- "Sleeping beauty provision" flexibility to delay delivery up to 12 months to optimise impact of delivery to market
- An early bet on a recovering market with low initial equity investment and limited downside enabled through an attractive financing structure
- Deal agreement providing sufficient time to secure further debt/equity financing at attractive terms

Financing structure allows for a strong return on invested capital for Awilco Drilling shareholders



## AWILCO DRILLING HAS A HISTORY OF BEST IN CLASS PERFORMANCE...

#### **Operational Performance**

Awilco Drilling 2014 **Operational Uptime** = 99.2% Awilco Drilling 2015 **Operational Uptime** = 96.6% Awilco Drilling 2016 **Operational Uptime** = 99.5 % Awilco Drilling 2017 **Operational Uptime** = 95.4 %

#### Achievements



- ISO 9001 Quality
- ISO 14001 Environmental
- OSHAS 18001 Safety
- DNV Accredited
- Applicable Onshore & Offshore
- Sector High Scoring



#### Capital Projects

Unique culture of ownership and cost focus
Major Rig Reactivation & Uprgarde Projects delivered on Budget
Rig SPS & Upgrade Projects delivered under budget
Annual Capex Projects delivered on / below budget

#### **Industry Recognition**

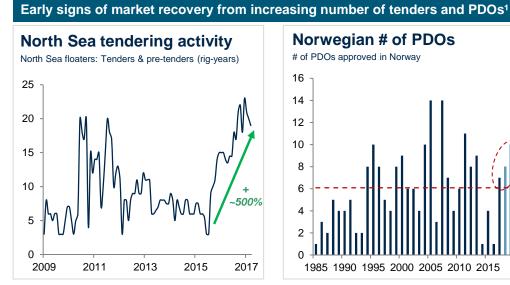


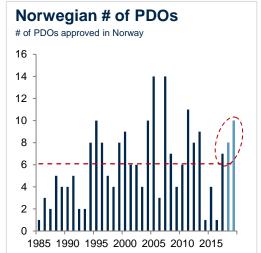
- 2015 Winner "Best Safety Performance" Awilco Drilling
- 2015 Chairman's Award for "Best Semi in North Sea"
- 2016 Chairman's Award for "Best Semi in North Sea" Runner Up – WilHunter
- 2017 Winner Safety Award Awilco Drilling Floating Rigs under 500,000 man-hours



# 2. MARKET OUTLOOK

### EVIDENT INCREASE IN NORTH SEA ACTIVITY





New investments expected on the back of a period of underinvestment among key operators on NCS, driving up rig demand

#### Activity level in the North Sea on the rise

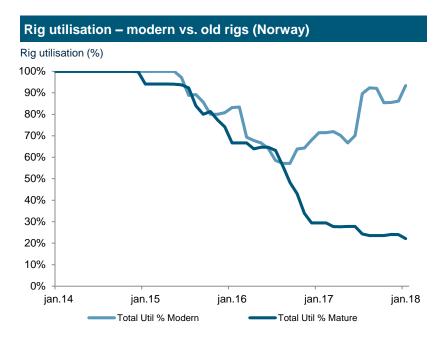
- Rig tender activity in the North Sea has been steadily increasing after bottoming out in early 2016
- Catch-up effect in E&P spending on the back of a period with underinvestment for the large NCS players
- Increasing PDO activity in Norway, supportive for drilling activity going forwards

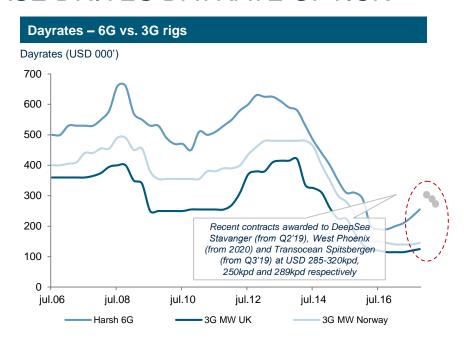
#### **Key players on the NCS:**





## MODERN HE SEMIS PREFERRED BY NCS OPERATORS – BIFURCATED UTILISATION INCREASE DRIVES DAYRATE UPTICK

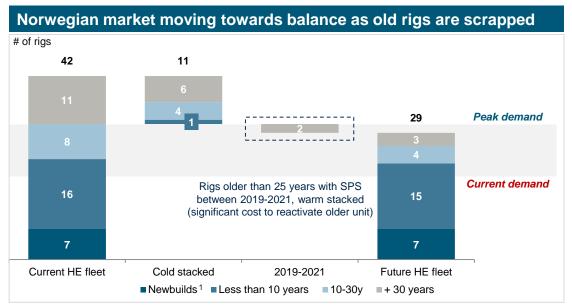


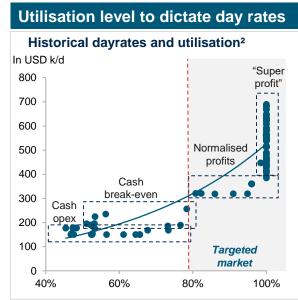


Clear market preference for modern high spec rigs demonstrated in utilisation bifurcation



# MARKET MOVING TOWARDS A BALANCED SUPPLY OF PREMIUM HARSH ENVIRONMENT RIGS...





Peak demand
Current demand

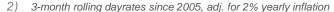
29 floaters were contracted in 2013

20 rigs are currently contracted

Currently, 28 of these rigs in NCS waters – of these are 15 contracted and the rest cold-stacked

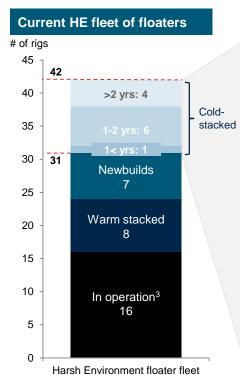
Source: IHS Petrodata, Fearnley Securities

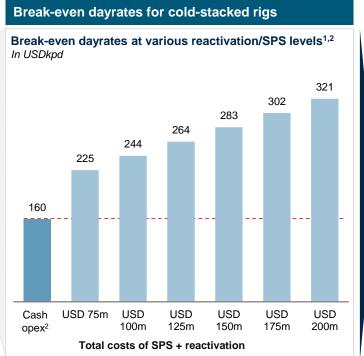
<sup>1)</sup> Including all harsh-environment, North Sea compatible midwater semi-subs currently under construction (please see appendix for further reference)

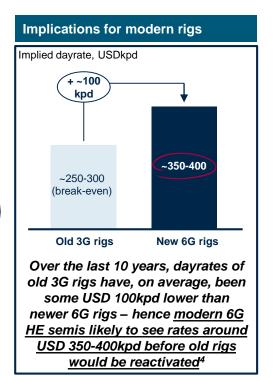




# ... AS SUBSTANTIALLY HIGHER DAYRATES ARE REQUIRED TO JUSTIFY REACTIVATION OF COLDSTACKED RIGS ON THE NCS







<sup>1)</sup> Methodology: Calculates the required dayrate to break-even for a given cost of SPS & Reactivation for a 5 year cycle (assumes rig free of debt before reactivation)

15



Assumptions: 5y SPS cycle, WACC = 10%, Utilisation = 95%, opex at USD 130kpd, G&A of USD 10kpd and maintenance capex of USD 20kpd, implying a cash opex at USD 160kpd

<sup>3)</sup> Including COSL Prospector which is in transit to Norway & Transocean Leader – currently undergoing SPS

<sup>4)</sup> Assuming total reactivation costs of USD 100-175m for old units



# AWILCO DRILLING WELL POSITIONED TO CAPITALISE ON A RECOVERING MARKET IN THE NORTH SEA

- Track Record for Best in Class Operational and Financial Performance
- Lean & Cost-Focused Operations and Capex Projects
- · Transforming the Company at the Bottom of the Cycle through Newbuild Program
  - · CS60 ECO MW NCS compliant premium harsh environment design and technology
  - · Competitive newbuild price from premium yard
  - Financially attractive terms
- The Market is improving







# WILPHOENIX CURRENTLY AVAILABLE FOR SUMMER 2018, THEREAFTER COMMITTED UNTIL AT LEAST NOVEMBER 2019

